



## Qualys **Quick Start** Implementation Maximize your Qualys Investment

Our Qualys Quick Start Implementation accelerates the adoption of Qualys Cloud Platform solutions.

Leveraging a proven methodology honed through numerous successful deployments, we optimize the setup process for any Qualys Cloud application, aligning it with your specific requirements, security objectives, and risk apetite. This approach expedites the time-to-value, reduces deployment costs, and grants you prompt access to Qualys' robust security capabilities.

Throughout the implementation, ImagineX engineers meticulously review assets, business drivers, regulatory requirements, program policies, and ensure that Qualys adheres to these needs.

Upon successful deployment, ImagineX provides ongoing support and training for your security teams, empowering them to adopt best practices employed by organizations of comparable size and industry.

To gain further insights into our Qualys Quick Start Implementation, White Glove Support, or any other Qualys-related services, schedule a meeting with our Qualys Experts.





## Why ImagineX



ImagineX accelerates the realization of value from Qualys deployments, combining extensive product knowledge with practical, security-focused services honed over 50+ collective years.

ImagineX provides targeted expertise across the Qualys suite, including CSAM, VMDR, Policy Audit, Patch Management, TotalCloud, and ETM/mROC. We accelerate time-to-value through tailored implementation strategies, insightful assessments that identify critical vulnerabilities, and seamless custom integrations that enhance existing security ecosystems.

Trusted by leading organizations, including top 500 enterprises, ImagineX has a demonstrated history of enhancing Qualys implementations. With over 150 successful projects delivered since 2016, our expertise translates into tangible security gains for complex environments.

ImagineX's status as a Qualys mROC Alliance Partner signifies our enhanced capabilities in delivering full-spectrum Qualys services. We bridge the gap between technical findings and business impact, ensuring risk management decisions are strategically informed and aligned with your organization's risk appetite.

#### ImagineX and Qualys



World Class Net

Promoter Score



U.S. Qualys mROC Alliance Partners

Qualys-related projects

### Approach

Deploying security tools shouldn't disrupt your business. ImagineX accelerates your time to value by first understanding your unique needs—from business objectives and compliance requirements to your network infrastructure and team structure. This comprehensive assessment allows us to create a tailored rollout plan that minimizes disruption and maximizes impact.



### **Pre-Rollout Analysis**

- Define scope and objectives
- · Identify key stakeholders and risk profile
- Analyze infrastructure and network
- · Asset discovery and inventory



#### **Qualys Configuration**

- Configure hosts, asset groups, and asset tags
- Deploy sensors, agents, scanners, connectors
- · Establish authentication methodology
- Build scan profiles and schedules
- Build reporting and dashboards



# First Scans and Discovery

- Perform initial scans
- Perform authenticated scans
- Analyze scan results
- Asset verification



# Optimizing and Operationalizing

- Fine-tune scanning
- · Establish remediation workflows
- Adjust reporting and dashboards
- Integrations



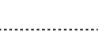
#### **Training and Transition**

- User training
- Documentation
- Ongoing support
- Continuous improvement



## **Key Outcomes**

Ensures Breadth and Depth of Coverage



Reduces Deployment Costs

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Expedites Time-to-Value

